

LOS ANGELES COUNTY

CONTRACTOR DEVELOPMENT AND BONDING PROGRAM

THE FOUR PILLARS OF CONTRACTOR DEVELOPMENT

The Contractor Development and Bonding Program assists contractors with their contracting capacity and business growth.

PRIME
CONTRACTOR
PARTNERSHIPS

EDUCATION,
TRAINING &
CONTRACT
SUPPORT

BONDING,
CONTRACT
FINANCING
& PROJECT
ASSISTANCE

ASSESSMENT
& TECHNICAL
ASSISTANCE

Assessment & Technical Assistance

- Enrollment in our Contractor Development and Bonding Program.
- Personal Account Manager to provide a professional assessment of your current capacity and growth needs.
- One-on-one consultation to develop a work plan aligned with your business needs and goals.
- Facilitated referrals to Program Partners and resources.
- Contracting opportunities and industry-related workshops and events sent via our *LA Contractor Weekly* bulletin.
- Referrals to specific project opportunities.

Bonding, Contract Financing & Project Assistance

- Assistance with obtaining or increasing bonding.
- Access to collateral support for bid performance and payment bonds for qualified contractors.*
- Assistance with project risk identification and mitigation.
- Access to project cash flow funding.
- Contract review, project assessment, and field support for Program-bonded or financed contracts.
- Accounting cost subsidy for CPA-prepared financial statements.

Education, Training & Contract Support

- Group Classes on public construction best practices led by industry experts.
- Contract-specific support on County Bond Program-supported contracts.
- Creation of individualized Contractor Profile to assist with business marketing.

Prime Contractor Partnerships

- Strategic alliances with Program Prime contractors including matchmaking and referrals.
- Networking with public agency staff and peer contractors.

** Limited capacity.*

PROGRAM SPONSOR



ADMINISTERED BY



Merriwether & Williams
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... Of Like Minds

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